Plenary Session – Owners Panel

Sean Pellegrino
Chevron
Bryan Wood
ExxonMobil
What are the business drivers that have caused your organization to support AWP/WFP?
What would you be looking for as evidence that an organization is proficient in AWP/WFP?
How do you plan on addressing the contractual aspects of AWP/WFP? SPP: I may not understand the question….. my response is by, “putting the requirements in the contract, driving it down to the lowest appropriate subcontractor’.
What are the business drivers that have cause your organization to support AWP/WFP?
What would you be looking for as evidence that an organization is proficient in AWP/WFP?
Your organization operates in a global environment with a variety of project types. On which types of projects do you plan on using AWP/WFP and are their types of projects where you don’t think it would be applicable?
Would you be willing to work with contractors that do not have established WFP/AWP systems, and what time frame is reasonable to develop those systems?
How do you view WFP/AWP as a request for additional services eligible for additional charges or as a required core competency such as safety? Please elaborate.
Many owners are creating supplier of choice relationships, how would AWP/WFP impact vendor selection now and into the future?
AWP and WFP will require work packaging planners in the contractor’s organizations, where do you see those planners coming from?