USING COLLABORATIVE TOOLS FOR AWP ALIGNMENT

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SAFETY MOMENT – DIGITAL COMMUNICATION

Guard against posting actionable intel.

➤ “On Vacation Friday”
➤ “Cancun, here I come.”
➤ Checking in at a restaurant on social media
ATLAS & JOVIX

Atlas is a Software Company who provides Jovix as a Turnkey Solution made up of 4 components:

- Software
- Hardware
- Tags
- Professional Services

Our Goal:

Jovix will transform the role of materials management applications in the capital asset market from a procurement-centric transaction log to a construction-driven, collaborative, action-oriented solution.
THE PROBLEM

LABOR makes up 40% of the PROJECT BUDGET.
THE PROBLEM

63% of the average craft laborer’s time is OFF TOOLS with the largest portion wasted WAITING ON MATERIALS.

*COAA WORKFACE PLANNING
COLLABORATION DEFINED

- The action of working with someone to produce or create something.

- Collaboration and teamwork is the ability to work cooperatively with others and create group synergy in pursuing collective goals.
COLLABORATIVE THINKING

The knowledge, skills, information, creative thinking, personality traits, and efforts of individuals can be combined effectively within a team and lead to better outcomes than the sum of the outcomes of the same people when they act individually.

“The whole is stronger than the sum of its parts”
WHAT IT TAKES TO BE COLLABORATIVE

- People: 80%
- Process: 80%
- Technology: 20%
- Team Performance: 20%
CRITERIA FOR GOOD COLLABORATION TOOLS

- Use the right tool for the right interaction
- Collaboration tools should be easy!
- (1-2 clicks to do anything)
- Collaborative tools should not get in the way of the conversation!
COSTS OF NOT COLLABORATING

- Slip in market share
- Lower bottom line (revenue)
- Lower product/service quality
- Broken partnerships
- Loss of critical talent
- Loss of long term customers/clients
- Less agility and responsiveness
HOW COLLABORATIVE INTELLIGENCE HELPS

- Conflict reduction
- Clearer communication
- Willingness to work with others (and know how)
- High engagement and attention
- More productivity = more revenue
CLOUD-BASED ACCESS TO MATERIAL INFORMATION
Handling Exceptions:
- CWP and IWPs updated based on design changes
- CWP and IWPs updated based on schedule/resource changes

Handling Exceptions:
- Material fails inspection
- Material delayed in the supply chain
TAKE YOUR ORG TO THE NEXT LEVEL IN COLLABORATION

➤ Software alignment during the bidding stage and award cycle
➤ Communicate with your org and identify the technology sourcing group
  ▪ They likely have similar problems they are trying to solve for others
➤ Understand that what got you here is not going to get you there.
➤ Solve one problem at a time
➤ Trade off perfect solutions for timely solutions
➤ Make a structure that promotes success
Jovix is Material Readiness™.

QUESTIONS?

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